

pricePAL™ - Power of priceREPORTS™ and everyCONTRACT™

Engagement Statistics

We were engaged by a 500-bed hospital facility in the northeast. We performed an assessment which revealed the following issues:

- There was no efficient way to search contracts for specific items, descriptions, classes, or manufacturers.
- No reports existed to identify potential savings based on purchase history and item availability in client's GPO portfolio.
- Contracts not available in a central location and not accessible by all users who needed them.
- They had a combination of paper and electronic contracts.
- No reports existed to compare patient charges to purchase costs and markups.
- Contract module of MMIS was not accurate or complete.

Phase 1 - Data Collection	Phase 2 - Data Analysis	Phase 3 - Go-Live	Phase 4 - Subscription
Collected MMIS data downloads including PO History, Invoice History, Item Master, Vendor Master, and Charge Master.	DataPros contract specialists parsed critical contract information: start dates, end dates, review dates, buyer codes, departments, classifications, contract tiers, qualification types, and qualification amounts.	Hospital MMIS Analyst loaded the UNSPSC codes for active items in the MMIS system.	Client electronically feeds new PO/Invoice data, contracts and MMIS built items to DataPros IT Solutions for pricePAL™ uploading.
Collected copies of all supply and non-supply contracts in both electronic and paper formats	DataPros IT data team organized all GPO and local contract items into electronic format with part numbers, manufacturer information, packaging, pricing, and all associated UNSPSC codes.	DataPros Implementation Specialist worked with client IT department to give all users access to pricePAL™ online.	Ongoing savings validation support.
Obtained GPO contract item information.	DataPros Implementation Specialist worked directly with client representatives through constant communication, weekly scheduled conference calls, and monthly on-site visits to validate all contract and item data.	DataPros IT Solutions Team Member provided on-site, hands-on training to walk users through using the pricePAL™ software suite.	Online Help and Live Support.

Benefits Realized

- A full, electronic, web-based contract catalog of all 788 supply and non-supply contracts parsed and uploaded into everyCONTRACT™.
- Optimization of the MMIS contract module by linking the Item Master File to the Contract numbering and pricing.
- Improved the catalog research process of buyers through elimination of paper catalogs and leveraging the strength of pricePAL™'s everyCAT™ Client 1.5 million line database.
- Continued use of priceREPORTS™ ensures achieved savings will be maintained and new opportunities will be identified.

Savings Achieved

Opportunities	Savings
Savings based on instances where a manufacturer item is not being purchased from the contracted vendor	\$327,594
Savings opportunities where items currently being purchased are available in hospital's GPO contract portfolio	\$252,103
Savings based on historical overpayments	\$602,523
TOTAL	\$1,182,220



Contact Us Today for More Information

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